



National Pawnbrokers Association

National Pawnbrokers Association Industry Partner Application

Qualifications

Applicants must meet the following criteria and are subject to approval:

1. Industry Partners are suppliers of goods and services to the pawn industry and agree to uphold the NPA Code of Ethics and NPA Bylaws. A copy of both documents is located on the NPA website.
2. All applications for Industry Partners are subject to approval by the NPA.
3. Industry Partners must submit a copy of their business or sales tax license.

Policies

1. Industry Partners may not use the NPA name or logo to **represent or imply** in any way that the NPA endorses the Industry Partner or their product or services.
2. Industry Partners are not entitled to vote or hold office in the NPA.

I hereby apply to be an Industry Partner in the National Pawnbrokers Association and agree to abide by the above stated criteria.

Signature: _____ Title: _____

Print Name: _____ Date: _____

Contact Information Industry Partner Dues

Company Name: _____

Primary Contact Name: _____

Mailing Address: _____

City: _____ State/Province: _____

Zip/Postal Code: _____ Country: _____

Phone: _____ Fax: _____

E-mail: _____ Web site: _____

- Platinum Industry Partner** **\$1000.00**
- Industry Partner** **\$500.00**

(See next page for list of partner benefits)

Enrollment is for 2011 calendar year. For US Citizens only: NPA dues are not deductible as a charitable contribution for US federal income tax purposes, but may be deductible as a business expense. \$24 of your dues is for a one-year subscription to National Pawnbroker magazine. Industry Partners may not deduct the subscription price from dues.
NPA Tax# 65-0002221

Business /Sales Tax License # (send copy) _____ JBT # _____ How did you hear about NPA? _____

Pawnbroker reference: Name _____ Store _____ Phone _____

Category Information

Business Services

- Accounting Services
- Advertising/PR
- Brokerage
- Communication Services
- Compliance
- Consulting
- Drug Testing
- Education & Training
- Employment Screening
- Financial Services
- Fire Protection Services
- Gift Cards
- Human Resources
- I-9 Compliance
- Insurance
- Janitorial Services
- Legal Services
- Liquidation Services
- Online Services
- Pest Control
- Plumbing Services
- Prepaid Services

Business Services

- Printing & Forms
- Product Warranty Services
- Promotional Products
- Publications
- Website Design

Jewelry & Metals Products/Services

- Assaying
- Bullion Products
- Color Stone Buyers
- Diamond Buyers
- Diamond Cutters
- Estate Jewelry Buyers
- Gemology
- Gemstone Certification
- Gemstone Removal
- Independent Appraisers
- Jewelers Tools
- Refining
- Scrap/Precious Metal Dealers

Merchandise Handling/ Inventory Control

- Barcode Equipment & Supplies
- Cash/Money Handling Equipment
- Inventory Control/RFID
- Packaging
- Shipping Services
- Stock Room/Storage

Product Wholesalers/Dealers

- Audio/Video Accessories
- Car Audio/Security
- CD/DVD & Video Games
- Coin Buyers
- Diamond Jewelry
- Electronics
- Firearms & Accessories
- Gemstones
- General Merchandise
- Metal Detectors
- Musical Instruments

Product Wholesalers/ Dealers

- Photo Tools
- Sports Collectibles
- Sterling Silver
- Tax Services
- Tools
- Vintage/Estate Jewelry
- Watches
- Wholesale Jewelry

Software

- Check Cashing Software
- Drivers License/ID Scan
- Gold Buying Software
- Gun Shop Software
- Pawn Software

Store Design/Equipment

- Equipment & Supplies
- Glass/Film
- Jewelry Displays/ Showcases
- POS
- Signage
- Store Design

Store Security

- Anti-counterfeiting Solutions
- Background Checks
- Gates
- Safes/Vaults/Locks
- Security Products/Systems

Other

Payment Information

Method of Payment: Checks payable to NPA Visa MasterCard American Express Money Order

Charge \$ _____ Card No. _____ Expiration Date _____

Cardholder's Name _____ Signature _____

Credit Card Billing Address Zip/Postal Code _____



National Pawnbrokers Association

Industry Partner Benefit List

	INDUSTRY PARTNER BENEFITS	Platinum Industry Partners \$1000	Industry Partners \$500
RESOURCES	One-time Use of NPA Member Mailing List (by request only)	Excel listing w/company contact name, mailing address, phone #	Word document in label format w/company, contact name, mailing address
	Free Listing in the NPA Pawn Industry Market Place	Industry Partner Button Platinum Industry Partner	Industry Partner Button
	Option to Purchase NPA Mailing List for Additional Usage	√	√
ADVERTISING and EVENTS	Advertising in the Quarterly <i>National Pawnbroker</i> magazine and on NPA Website (at industry partner discount rate)	√	√
	Priority Points Awards for Booth Selection at Pawn Expo	10 points awarded for every year of partnership	5 points awarded for every year of partnership
	Pawn Expo Attendee Listing (Pre & Post show)	√	√
PROMOTION	Eligible for Industry Partner of the Year Award	√	√
	NPA Logo Usage (by request)	√	√
SUBSCRIPTIONS	Complimentary Subscription to <i>National Pawnbroker</i> , quarterly trade magazine for the pawn industry	√	√
	Complimentary Subscription to <i>NPA NewsBrief</i> , weekly electronic update on pawn industry news	√	√
	Complimentary Subscription to Pawn TV , monthly video of association news and helpful business tips.	√	√
SAVINGS DISCOUNTS	Health Insurance Program	√	√
	Office Depot Discount	√	√
	Bank of America Merchant Services Program	√	√
	Certegy Check Processing Discount	√	√
	Hertz Car Rental	√	√
	Intuit Products Discounts – QuickBooks, Quicken	√	√

Return completed industry partner application, copy of business or sales tax license, and payment to:



National Pawnbrokers Association

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